

2026  
**FRM**<sup>®</sup>  
Exam Prep

**SchweserNotes**<sup>™</sup>

Credit Risk Measurement and Management

**Part II** | Book 2

# Book 2: Credit Risk Measurement and Management

**SchweserNotes™ 2026**

FRM Part II

**KAPLAN**  **SCHWESER**

SCHWESERNOTES™ 2026 FRM® PART II BOOK 2: CREDIT RISK MEASUREMENT AND MANAGEMENT

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# Readings and Learning Objectives

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### 19. Fundamentals of Credit Risk

**Sylvain Bouteille and Diane Coogan-Pushner, *The Handbook of Credit Risk Management: Originating, Assessing, and Managing Credit Exposures, 2nd Edition* (Hoboken, NJ: John Wiley & Sons, 2022). Chapter 1.**

After completing this reading, you should be able to:

- define credit risk and explain how it arises using examples.
- explain the differences between insolvency, default, and bankruptcy.
- identify and describe transactions that generate credit risk.
- describe the entities that are exposed to credit risk and explain circumstances under which exposure occurs.
- discuss the motivations for managing or taking on credit risk.

### 20. Governance

**Sylvain Bouteille and Diane Coogan-Pushner, *The Handbook of Credit Risk Management: Originating, Assessing, and Managing Credit Exposures, 2nd Edition* (Hoboken, NJ: John Wiley & Sons, 2022). Chapter 2.**

After completing this reading, you should be able to:

- define risk management responsibilities in an organization and explain the three lines of defense framework for effective risk management and control.
- explain the processes that lead to risk taking including credit origination, credit risk assessment, and credit approval processes.
- discuss the following key principles underlying best practice for the governance system of credit risk: Guidelines, Skills, Limits, and Oversight.
- describe the most common parameters of a credit-sensitive transaction.
- describe the roles of the credit committee in an organization.

### 21. Credit Risk Management

**Hennie van Greuning and Sonja Brajovic Bratanovic, *Analyzing Banking Risk, 4th Edition* (World Bank Group, 2020). Chapter 7.**

After completing this reading, you should be able to:

- describe key elements of an effective lending or financing policy.
- explain the importance and challenges of setting exposure and concentration limits.
- describe the scope and allocation processes of a bank's credit facility and explain bank-specific policies and actions to reduce credit risk.
- discuss factors that should be considered during the credit asset classification process.
- describe and explain loan loss provisions and loan loss reserves.
- identify and explain the components of expected loss and differentiate between expected loss and unexpected loss.
- explain the requirements for estimating expected loss under IFRS 9.
- describe a workout procedure for loss assets and compare the following two approaches used to manage loss assets: retaining loss assets and writing off loss assets.
- explain the components of credit risk analysis.
- explain the components of credit risk management capacity, and identify key questions that the board of directors of a bank should ask.

### 22. Capital Structure in Banks

**Gerhard Schroeck, *Risk Management and Value Creation in Financial Institutions* (New York, NY: John Wiley & Sons, 2002). Chapter 5, pages 170–186.**

After completing this reading, you should be able to:

- evaluate a bank's economic capital relative to its level of credit risk.
- identify and describe important factors used to calculate economic capital for credit risk: probability of default, exposure, and loss rate.
- define and calculate expected loss (EL).

- d. define and calculate unexpected loss (UL).
- e. estimate the variance of default probability assuming a binomial distribution.
- f. calculate UL for a credit asset portfolio and the UL contribution of each asset under various scenarios of portfolio composition, asset characteristics and size.
- g. describe how economic capital is derived.
- h. explain how the credit loss distribution is modeled.
- i. describe challenges to quantifying credit risk.

### 23. Introduction to Credit Risk Modeling and Assessment

**Michalis Doumpos, Christos Lemonakis, Dimitrios Niklis, and Constantin Zopounidis, *Analytical Techniques in the Assessment of Credit Risk: An Overview of Methodologies and Applications* (Springer, 2019). Chapter 1.**

After completing this reading, you should be able to:

- a. explain the capital adequacy, asset quality, management, earnings, and liquidity (CAMEL) system used for evaluating the financial condition of a bank.
- b. describe quantitative measurements and factors of credit risk, including probability of default, loss given default, exposure at default, expected loss, and time horizon.
- c. estimate risk-weighted assets and capital adequacy ratio of a financial institution.
- d. describe the judgmental approaches, empirical models, and financial models to predict default.
- e. apply the Merton model to calculate default probability and the distance to default and describe the limitations of using the Merton model.
- f. compare and contrast different approaches to credit risk modeling, such as those related to the Merton model, Credit Risk Plus (CreditRisk+), CreditMetrics, and the Moody's KMV model.
- g. apply risk-adjusted return on capital (RAROC) to measure the performance of a loan.

### 24. Credit Scoring and Rating

**Michalis Doumpos, Christos Lemonakis, Dimitrios Niklis, and Constantin Zopounidis, *Analytical Techniques in the Assessment of Credit Risk: An Overview of Methodologies and Applications* (Springer, 2019). Chapter 2.**

After completing this reading, you should be able to:

- a. compare the credit scoring system to the credit rating system in assessing credit quality and describe the different types of each system.
- b. differentiate between through-the-cycle credit rating system and point-in-time credit rating system.
- c. describe the process for developing credit risk scoring and rating models.
- d. describe rating agencies' assignment methodologies for issue and issuer ratings, and identify the main criticisms of the credit rating agencies' ratings.

### 25. Credit Scoring and Retail Credit Risk Management

**Michel Crouhy, Dan Galai, and Robert Mark, *The Essentials of Risk Management, 2nd Edition* (New York, NY: McGraw-Hill, 2014). Chapter 9.**

After completing this reading, you should be able to:

- a. analyze the credit risks and other risks generated by retail banking.
- b. explain the differences between retail credit risk and corporate credit risk.
- c. discuss the "dark side" of retail credit risk and the measures that attempt to address the problem.
- d. define and describe credit risk scoring model types, key variables, and applications.
- e. discuss the key variables in a mortgage credit assessment and describe the use of cutoff scores, default rates, and loss rates in a credit scoring model.
- f. discuss the measurement and monitoring of a scorecard performance including the use of cumulative accuracy profile (CAP) and the accuracy ratio (AR) techniques.
- g. describe the customer relationship cycle and discuss the trade-off between creditworthiness and profitability.
- h. discuss the benefits of risk-based pricing of financial services.

### 26. Country Risk: Determinants, Measures, and Implications

**Aswath Damodaran, *Country Risk: Determinants, Measures, and Implications – The 2022 Edition* (2022).**

After completing this reading, you should be able to:

- a. identify and explain the different sources of country risk.
- b. evaluate the methods for measuring country risk and discuss the limitations of using those methods.
- c. compare and contrast foreign currency defaults and local currency defaults.
- d. explain the consequences of a country's default.
- e. discuss measures of sovereign default risk and describe components of a sovereign rating.

- f. describe the shortcomings of the sovereign rating systems of rating agencies.
- g. compare the use of credit ratings, market-based credit default spreads, and CDS spreads in predicting default.

## STUDY SESSION 5

### 27. Estimating Default Probabilities

**John C. Hull, *Risk Management and Financial Institutions, 6th Edition* (John Wiley & Sons, 2023). Chapter 17.**

After completing this reading, you should be able to:

- a. compare agencies' ratings to internal credit rating systems.
- b. describe Altman's Z-score methodology and apply it to predict a firm's default and to classify a sample of firms by credit quality.
- c. describe the relationship between borrower rating and probability of default.
- d. describe a rating migration matrix and calculate the probability of default, cumulative probability of default, and marginal probability of default.
- e. define the hazard rate and use it to define probability functions for default time as well as to calculate conditional and unconditional default probabilities.
- f. describe recovery rates and their dependencies on default rates.
- g. define a credit default swap (CDS) and explain its mechanics including the obligations of both the default protection buyer and the default protection seller.
- h. describe CDS spreads and explain how CDS spreads can be used to estimate hazard rates.
- i. define and explain CDS-bond basis.
- j. compare default probabilities calculated from historical data with those calculated from credit yield spreads.
- k. describe the difference between real-world and risk-neutral default probabilities and determine which one to use in the analysis of credit risk.
- l. calculate the value of a firm's debt and equity, the volatility of firm value, and the volatility of firm equity using the Merton model.
- m. calculate distance to default and default probability using the Merton model.
- n. assess the quality of the default probabilities produced by the Merton model, the Moody's KMV model, and the Kamakura model.

### 28. Credit Value at Risk

**John C. Hull, *Risk Management and Financial Institutions, 6th Edition* (John Wiley & Sons, 2023). Chapter 19.**

After completing this reading, you should be able to:

- a. compare market risk value at risk (VaR) with credit VaR in terms of definition, time horizon, and tools for measuring them.
- b. define and calculate credit VaR.
- c. describe the use of rating transition matrices for calculating credit VaR.
- d. describe the application of Vasicek's model to estimate capital requirements under the Basel II internal-ratings-based (IRB) approach.
- e. explain the Vasicek's model, Credit Risk Plus (CreditRisk+) model, and the CreditMetrics ways of estimating the probability distribution of losses arising from defaults as well as modeling the default correlation.
- f. define credit spread risk and assess its impact on calculating credit VaR.

### 29. Portfolio Credit Risk

**Allan Malz, *Financial Risk Management: Models, History, and Institutions* (Hoboken, NJ: John Wiley & Sons, 2011). Chapter 8, Sections 8.1, 8.2, and 8.3.**

After completing this reading, you should be able to:

- a. define and calculate default correlation for credit portfolios.
- b. identify drawbacks in using the correlation-based credit portfolio framework.
- c. assess the impact of correlation on a credit portfolio and its credit VaR.
- d. describe the use of a single factor model to measure portfolio credit risk, including the impact of correlation.
- e. define beta and calculate the asset return correlation of any pair of firms using the single factor model.
- f. estimate the probability of a joint default of any pair of credits and the default correlation between any pair of credits using the single factor model.

- g. describe how credit VaR can be calculated using a simulation of joint defaults.
- h. assess the effect of granularity on credit VaR.

### 30. Credit Risk

**John C. Hull, *Options, Futures, and Other Derivatives, 11th Edition* (Pearson, 2022). Chapter 24.**

After completing this reading, you should be able to:

- a. assess the credit risks of derivatives.
- b. define credit valuation adjustment (CVA) and debt valuation adjustment (DVA).
- c. calculate the probability of default using credit spreads.
- d. describe, compare, and contrast various credit risk mitigants and their role in credit analysis.
- e. describe the significance of estimating default correlation for credit portfolios and distinguish between reduced form and structural default correlation models.
- f. describe the Gaussian copula model for time to default and calculate the probability of default using the one-factor Gaussian copula model.
- g. describe how to estimate credit VaR using the Gaussian copula and the CreditMetrics approach.

### 31. Credit Derivatives

**John C. Hull, *Options, Futures, and Other Derivatives, 11th Edition* (Pearson, 2022). Chapter 25.**

After completing this reading, you should be able to:

- a. describe a credit derivative, credit default swap (CDS), total return swap, and collateralized debt obligation (CDO).
- b. explain how to account for credit risk exposure in valuing a CDS.
- c. identify the default probabilities used to value a CDS.
- d. evaluate the use of credit indices and fixed coupons in pricing CDS transactions.
- e. define CDS forwards and CDS options.
- f. describe the process of valuing a synthetic CDO using the spread payments approach and the Gaussian copula model of time to default approach.
- g. define the two measures of implied correlation: compound (tranche) correlation and base correlation.
- h. discuss alternative approaches used to estimate default correlation.

## STUDY SESSION 6

### 32. Derivatives

**Jon Gregory, *The xVA Challenge: Counterparty Credit Risk, Funding, Collateral, and Capital, 4th Edition* (West Sussex, UK: John Wiley & Sons, 2020). Chapter 2.**

After completing this reading, you should be able to:

- a. define derivatives and explain how derivative transactions create counterparty credit risk.
- b. compare and contrast exchange-traded derivatives and over-the-counter (OTC) derivatives, and discuss the features of their markets.
- c. describe the process of clearing a derivative transaction.
- d. identify the participants and describe the use of collateralization in the derivatives market.
- e. define the International Swaps and Derivatives Association (ISDA) Master Agreement, the risk-mitigating features it provides, and the default events it covers.
- f. describe the features and use of credit derivatives and discuss potential risks they may create.
- g. describe central clearing of OTC derivatives and discuss the roles, mandate, advantages, and disadvantages of the central counterparty (CCP).
- h. explain the margin requirements for both centrally-cleared and non-centrally-cleared derivatives.
- i. define special purpose vehicles (SPVs), derivatives product companies (DPCs), monolines, and credit derivatives product companies (CDPCs) and describe the limitations of using them as risk mitigating methods.
- j. describe the approaches used and the challenges faced in modeling derivatives risk.

### 33. Counterparty Risk and Beyond

**Jon Gregory, *The xVA Challenge: Counterparty Credit Risk, Funding, Collateral, and Capital, 4th Edition* (West Sussex, UK: John Wiley & Sons, 2020). Chapter 3.**

After completing this reading, you should be able to:

- a. describe counterparty risk and differentiate it from lending risk.
- b. describe transactions that carry counterparty risk and explain how counterparty risk can arise in each transaction.
- c. identify and describe institutions that take on significant counterparty risk.

- d. describe credit exposure, credit migration, recovery, mark-to-market, replacement cost, default probability, loss given default, and the recovery rate.
- e. describe credit value adjustment (CVA) and compare the use of CVA and credit limits in evaluating and mitigating counterparty risk.
- f. identify and describe the different ways institutions can quantify, manage, and mitigate counterparty risk.
- g. identify and explain the costs of an OTC derivative.
- h. explain the components of the X-Value Adjustment (xVA) term.

### 34. Netting, Close-Out, and Related Aspects

**Jon Gregory, *The xVA Challenge: Counterparty Credit Risk, Funding, Collateral, and Capital*, 4th Edition (West Sussex, UK: John Wiley & Sons, 2020). Chapter 6.**

After completing this reading, you should be able to:

- a. explain the purpose of an International Swaps and Derivatives Association (ISDA) master agreement.
- b. summarize netting and close-out procedures (including multilateral netting), explain their advantages and disadvantages, and describe how they fit into the framework of the ISDA master agreement.
- c. describe the effectiveness of netting in reducing credit exposure under various scenarios.
- d. describe the mechanics of termination provisions and trade compressions and explain their advantages and disadvantages.
- e. provide examples of trade compression of derivative positions, calculate net notional exposure amount, and identify the party holding the net contract position in a trade compression.
- f. identify and describe termination events and discuss their potential effects on parties to a transaction.

### 35. Margin (Collateral) and Settlement

**Jon Gregory, *The xVA Challenge: Counterparty Credit Risk, Funding, Collateral, and Capital*, 4th Edition (West Sussex, UK: John Wiley & Sons, 2020). Chapter 7.**

After completing this reading, you should be able to:

- a. describe the rationale for collateral management.
- b. describe the terms of a collateral agreement and features of a credit support annex (CSA) within the ISDA Master Agreement including threshold, initial margin, minimum transfer amount and rounding, haircuts, credit quality, and credit support amount.
- c. calculate the credit support amount (margin) under various scenarios.
- d. describe the role of a valuation agent.
- e. describe the mechanics of collateral and the types of collateral that are typically used.
- f. explain the process for the reconciliation of collateral disputes.
- g. explain the features of a collateralization agreement.
- h. differentiate between a two-way and one-way CSA agreement and describe how collateral parameters can be linked to credit quality.
- i. explain aspects of collateral including funding, rehypothecation, and segregation.
- j. explain how market risk, operational risk, and liquidity risk (including funding liquidity risk) can arise through collateralization.
- k. describe the various regulatory capital requirements.

### 36. Central Clearing

**Jon Gregory, *The xVA Challenge: Counterparty Credit Risk, Funding, Collateral, and Capital*, 4th Edition (West Sussex, UK: John Wiley & Sons, 2020). Chapter 8.**

After completing this reading, you should be able to:

- a. define a central counterparty (CCP) and describe the mechanics of central clearing.
- b. explain the concept of novation under central clearing.
- c. define netting, multilateral offset, and compression and provide examples of each.
- d. describe the application and estimation of margin and default funds under central clearing.
- e. discuss the risks faced by a CCP and the ways it manages its exposures.
- f. provide examples of a loss waterfall.
- g. explain the different methods of absorbing losses and managing the default of one or more members of a CCP.
- h. compare bilateral and central clearing.
- i. compare initial margin and default fund requirements for clearing members in relation to loss coverage, cost of clearing, and moral hazard.
- j. describe the advantages and disadvantages of central clearing.

### 37. Future Value and Exposure

**Jon Gregory, *The xVA Challenge: Counterparty Credit Risk, Funding, Collateral, and Capital*, 4th**

### **Edition (West Sussex, UK: John Wiley & Sons, 2020). Chapter 11.**

After completing this reading, you should be able to:

- a. describe and calculate the following metrics for credit exposure: expected mark-to-market, expected exposure, potential future exposure, expected positive exposure and negative exposure, effective expected positive exposure, and maximum exposure.
- b. compare the characterization of credit exposure to VaR methods and describe additional considerations used in the determination of credit exposure.
- c. identify factors that affect the calculation of the credit exposure profile and summarize the impact of collateral on exposure.
- d. identify typical credit exposure profiles for various derivative contracts and combination profiles.
- e. explain how payment frequencies and exercise dates affect the exposure profile of various securities.
- f. explain the general impact of aggregation on exposure, and the impact of aggregation on exposure when there is correlation between transaction values.
- g. describe the differences between funding exposure and credit exposure.
- h. explain the impact of collateralization on exposure and assess the risk associated with the remarking period, threshold, and minimum transfer amount.
- i. assess the impact of collateral on counterparty risk and funding, with and without segregation or rehypothecation.

### **38. CVA**

#### **Jon Gregory, *The xVA Challenge: Counterparty Credit Risk, Funding, Collateral, and Capital*, 4th Edition (West Sussex, UK: John Wiley & Sons, 2020). Chapter 17.**

After completing this reading, you should be able to:

- a. explain the motivation for and the challenges of pricing counterparty risk.
- b. describe credit value adjustment (CVA).
- c. calculate CVA and CVA as a spread with no wrong-way risk, netting, or collateralization.
- d. evaluate the impact of changes in the credit spread and recovery rate assumptions on CVA.
- e. describe debt value adjustment (DVA) and bilateral CVA (BCVA).
- f. explain the differences between unilateral CVA (UCVA) and BCVA, and between unilateral DVA (UDVA) and BCVA.
- g. calculate DVA, BCVA, and BCVA as a spread.
- h. explain how netting can be incorporated into the CVA calculation.
- i. define and calculate incremental CVA and marginal CVA and explain how to convert CVA into a running spread.
- j. explain the impact of incorporating collateralization into the CVA calculation, including the impact of margin period of risk, thresholds, and initial margins.
- k. describe wrong-way risk and contrast it with right-way risk.
- l. identify examples of wrong-way risk and examples of right-way risk.
- m. discuss the impact of collateral on wrong-way risk.
- n. identify examples of wrong-way collateral.
- o. discuss the impact of wrong-way risk on central counterparties (CCPs).
- p. describe the various wrong-way modeling methods including hazard rate approaches, structural approaches, parametric approaches, and jump approaches.
- q. explain the implications of central clearing on wrong-way risk.

### **39. The Evolution of Stress Testing Counterparty Exposures**

#### **Akhtar Siddique and Iftexhar Hasan (eds.), *Stress Testing: Approaches, Methods, and Applications* (London, UK: Risk Books, 2013). Chapter 4.**

After completing this reading, you should be able to:

- a. differentiate among current exposure, peak exposure, expected exposure, and expected positive exposure.
- b. explain the treatment of counterparty credit risk (CCR) both as a credit risk and as a market risk and describe its implications for trading activities and risk management for a financial institution.
- c. describe a stress test that can be performed on a loan portfolio, and on a derivative portfolio.
- d. differentiate between stressed expected loss and stress loss of a credit portfolio, and calculate the stress loss on a loan portfolio and the stress loss on a derivative portfolio.
- e. describe a stress test that can be performed on CVA.
- f. calculate the stressed CVA and the stress loss on CVA.
- g. calculate the DVA and explain how stressing DVA enters into aggregating stress tests of CCR.
- h. describe the common pitfalls in stress testing CCR.

#### 40. Structured Credit Risk

**Allan Malz, Financial Risk Management: Models, History, and Institutions (Hoboken, NJ: John Wiley & Sons, 2011). Chapter 9.**

After completing this reading, you should be able to:

- a. describe common types of structured products.
- b. describe tranching and the distribution of credit losses in a securitization.
- c. describe a waterfall structure in a securitization.
- d. identify the key participants in the securitization process and describe conflicts of interest that can arise in the process.
- e. calculate and evaluate one or two iterations of interim cash flows in a three-tiered securitization structure.
- f. describe the treatment of excess spread in a securitization structure and estimate the value of the overcollateralization account at the end of each year.
- g. explain the tests on the excess spread that a custodian must go through at the end of each year to determine the cash flow to the overcollateralization account and to the equity noteholders.
- h. describe a simulation approach to calculating credit losses for different tranches in a securitization.
- i. explain how the default probabilities and default correlations affect the credit risk in a securitization.
- j. explain how default sensitivities for tranches are measured.
- k. describe risk factors that impact structured products.
- l. define implied correlation and describe how it can be measured.
- m. identify the motivations for using structured credit products.

#### 41. An Introduction to Securitization

**Moorad Choudhry, Structured Credit Products: Credit Derivatives & Synthetic Securitization, 2nd Edition (New York, NY: John Wiley & Sons, 2010). Chapter 12.**

After completing this reading, you should be able to:

- a. define securitization, describe the securitization process, and explain the roles of participants in the process.
- b. explain the terms over-collateralization, first-loss piece, equity piece, and cash waterfall within the securitization process.
- c. analyze the differences in the mechanics of issuing securitized products using a trust versus a special purpose vehicle (SPV) and distinguish between the three main SPV structures: amortizing, revolving, and master trust.
- d. explain the reasons for and the benefits of undertaking securitization.
- e. describe and assess the various types of credit enhancements.
- f. explain the various performance analysis tools for securitized structures and identify the asset classes they are most applicable to.
- g. define and calculate the delinquency ratio, default ratio, monthly payment rate (MPR), debt service coverage ratio (DSCR), the weighted average coupon (WAC), the weighted average maturity (WAM), and the weighted average life (WAL) for relevant securitized structures.
- h. explain the prepayment forecasting methodologies and calculate the constant prepayment rate (CPR) and the Public Securities Association (PSA) rate.

The following is a review of the Credit Risk Measurement and Management principles designed to address the learning objectives set forth by GARP®. Cross-reference to GARP assigned reading—Boutelle and Coogan-Pushner, Chapter 1.

## READING 19

# FUNDAMENTALS OF CREDIT RISK

Study Session 4

### EXAM FOCUS

This reading provides the definition of credit risk and the circumstances under which credit exposure occurs as well as the motivations for taking on or mitigating credit exposure. For the exam, be able to differentiate between the events that give rise to credit risk, and be able to distinguish between insolvency, default, and bankruptcy, which are related but distinct concepts. Also, be able to identify and describe the most common transactions that generate credit risk. Finally, be familiar with the types of entities that are exposed to credit risk (i.e., financial institutions, corporations, and individuals) and what creates credit exposure for the subgroups of these entities.

### MODULE 19.1: CREDIT RISK DEFINITION AND TRANSACTION TYPES

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#### LO 19.a: Define credit risk and explain how it arises using examples.

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**Credit risk** is the probability that one party (e.g., a creditor) will lose money if a counterparty fails to honor its financial obligation due to

- an inability to repay the obligation,
- an unwillingness to repay the obligation (e.g., due to a dispute), or
- nontimeliness in honoring the obligation.



#### PROFESSOR'S NOTE

*Borrower, obligor, counterparty,* and bond *issuer* are typically used synonymously to signify the party receiving funds (credit), which has an obligation to repay it.

*Lender, creditor,* and *obligee* are primarily used to signify the party providing credit.

Losses often arise when a company borrows funds for capital expansion but is later unable to repay funds owing to creditors when the obligation becomes due. Losses may also happen because a company's product becomes obsolete (e.g., videocassettes, fax machines) or under any scenario when an entity is unable to cover its financing costs like interest and principal payments. Nonpayment of obligations generates a credit loss for lenders or creditors. Even if obligations are honored but with a delay, the delay can create credit risk for the creditor as it can lead to lost interest income.

Unanticipated and uninsured events like macroeconomic factors could also cause an entity to miss repaying its obligations, which in turn creates credit risk for its creditors. The most recent example is the COVID-19 pandemic—consider a restaurant that saw a significant decline in service and needed to close, causing it to default on a bank loan that it took out previously to fund its operations or expansion.

Nonpayment of an obligation can also happen due to deliberate actions (e.g., an unwillingness by a borrower to honor its obligation, perhaps because of a dispute about the validity of the original contract). Such disputes may be settled between the two parties, or they may end up in court. An infrequent—but not unusual—example is when a sovereign state chooses to default on its international debt obligations, or force a conversion of its foreign currency debt obligations into domestic currency. This typically creates a credit loss for lenders because of the significant devaluation of the domestic currency following these events. A relatively recent example is the 2002 “pesification” in Argentina.

Generally, the longer the term of the contract, the greater the credit risk is to creditors. In assessing this credit risk, creditors generally want to assess (1) the amount of credit risk, (2) the probability of counterparty default, and (3) the recovery amount and timing of payment receipt.

## Insolvency vs. Default vs. Bankruptcy

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### LO 19.b: Explain the differences between insolvency, default, and bankruptcy.

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A counterparty’s inability to pay its financial obligations can be due to insolvency, default, or bankruptcy.

**Insolvency** refers to a scenario where a counterparty’s liabilities exceed its assets (i.e., it has negative equity). While insolvency and bankruptcy are related, insolvent entities are not necessarily bankrupt.

**Default** describes a scenario where a counterparty fails to meet its contractual obligations. A common reason for default is the inability or unwillingness to pay when an obligation is due.

**Bankruptcy** is a legal procedure where an entity, typically in default, seeks legal protection through a court. In a bankruptcy process, the court negotiates with the entity’s management, creditors, and other stakeholders. The two forms of bankruptcy are dissolution/liquidation (Chapter 7 in the United States) and restructuring/reorganization (Chapter 11 in the United States).

## Transactions That Generate Credit Risk

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### LO 19.c: Identify and describe transactions that generate credit risk.

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Credit risk does not arise solely through traditional lending activities that involve the immediate exchange of money. It can arise out of many more complex activities, including trade transactions involving future payments, derivatives transactions, claims on collateral, and contingent liabilities. In the United States, corporate obligations constitute the largest source of credit exposure, concentrated in domestic financial companies. However, globally, the largest source of credit exposure by notional value is from derivatives—estimated at \$600 trillion in June 2020, with most from interest rate derivatives.

The main transaction types that generate credit risk are as follows:

1. *Lending*. When a lender loans funds to a borrower, the lender is exposed to the risk that the borrower will not repay the loan in the future.
2. *Leases*. A lessor (the owner of an asset who often finances the asset with borrowed funds) is exposed to the credit risk that the lessee (the entity using the asset for a period of time) will not make all scheduled lease payments in the future.
3. *Receivables*. If a product or service is sold to a buyer where the buyer has some time (days, weeks, or months) to pay, the seller is exposed to the credit risk of not receiving the payment.
4. *Prepayment*. Prepaying for goods or services exposes the entity making the payment to the risk that the goods or services will not be delivered in the future (e.g., due to the bankruptcy of a company).
5. *Deposits*. Customers are exposed to potential losses (i.e., credit risk) from their banks if they do not have timely access to their bank deposits. Unfortunately, most customers do not evaluate credit risk when choosing a bank. Conversely, large corporations conduct thorough due diligence on banks to safeguard their deposits and reduce credit exposure and risk.
6. *Contingent claims*. Contingent claims are claims that depend on the occurrence of a future event. For example, an insurance policyholder is exposed to the risk that the insurer (insurance company) will not make a payment when a claim is submitted in the future. Similarly, pension plan participants are exposed to the risk that the sponsor's assets are insufficient to meet the fund's liabilities in the future.
7. *Derivatives*. Derivatives create credit risk through indirect exposure to a financial asset, even if no cash flow occurs at the onset. Because each party under a forward or swap agreement could be required to make a payment in the future, each party is exposed to the credit risk of the other party throughout the life of the derivatives transaction. For example, in a currency swap, parties are exposed to the exchange rate fluctuations of two currencies. Other derivatives that give rise to credit risk are repurchase agreements and options.

Figure 19.1 summarizes the credit exposure and loss type relating to the main types of transactions that generate credit risk.

Figure 19.1: Credit Risk Transaction Types

Transaction	Key Credit Exposure	Loss Type
Loans	Slow or no repayment	Interest and face value; time value of money (TVM)
Leases	Nonpayment	Asset recovery; marketing costs
Receivables	Nonpayment	Face value
Prepayments	Slow or no delivery of asset or service	Replacement costs; incremental operating costs; friction costs
Deposits	No repayment	Face value; TVM; friction costs
Contingent claims	Slow or no repayment	Face value; TVM; friction costs
Derivatives	Nonpayment due to default	Replacement costs (i.e., mark-to-market value)



## MODULE QUIZ 19.1

1. Which of the following sets of factors is most critical in helping creditors assess credit risk?
  - A. Amount of credit risk, probability of counterparty default, recovery amount/timing.
  - B. Foreign currency exposure, amount of credit risk, amount of illiquid counterparty assets.
  - C. Probability of counterparty default, counterparty management strength, recovery amount.
  - D. Recovery amount/timing, amount of uninsured assets, probability of counterparty insolvency.
2. Acquaria Corporation's year-end balance sheet shows \$280 million in assets and \$320 million in debt to creditors. Acquaria's management estimates that it will continue to be able to meet its upcoming payment obligations. The company is best characterized as being:
  - A. bankrupt.
  - B. insolvent.
  - C. in default.
  - D. nonperforming.

## MODULE 19.2: CREDIT RISK EXPOSURE

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### LO 19.d: Describe the entities that are exposed to credit risk and explain circumstances under which exposure occurs.

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Exposure to credit risk is not inherently bad; it often arises from the daily operating activities of corporations, governments, and other entities, and can even result from the activities of individuals. For example, a tenant prepaying a full year of an apartment lease or a store selling its products on credit exposes them to credit risk. In the United States, the financial sector has the most credit exposure—primarily from the activities of depository institutions and mutual funds, followed by insurance companies, pension plans, and finance companies.

### Financial Institutions

#### *Banks*

The daily operations of banks expose them to significant credit risk from their individual and corporate borrowers and through their derivatives activities and exposure. Banks tend to be among the most sophisticated institutions in managing credit risk, although the sector's overall risk appetite has declined noticeably in the last few years.

Repurchase agreements and other forms of collateralized lending expose banks to the potential that a counterparty will not repay its obligations or will default. The collateral, which the bank has access to and can sell, mitigates this risk; however, in fast-moving markets, the collateral value may decline and no longer sufficiently cover the amount owed to a bank under the lending contract. Similarly, banks are exposed to counterparty credit risk through their derivatives hedges and portfolio. For example, in 2020, JPMorgan Chase had derivatives receivables credit exposure in excess of \$700 billion.

#### *Asset Managers*

Asset managers invest client funds to generate returns while meeting their risk objectives, where the objectives vary from low-return, low-risk investments to high-return-potential, high-risk investments. As a result, asset managers are exposed to credit risk on behalf of their clients. The risk management team of asset managers provides the risk assessment and oversight of the fund managers' investment decisions. A significant amount of the risk management goals is to mitigate these risks by analyzing the creditworthiness of corporate and government entities that issue bonds, equity, and other securities.